

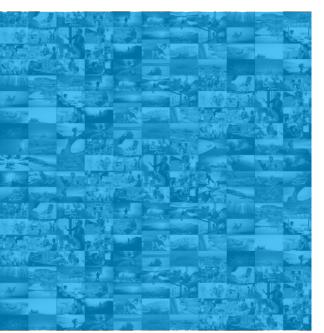


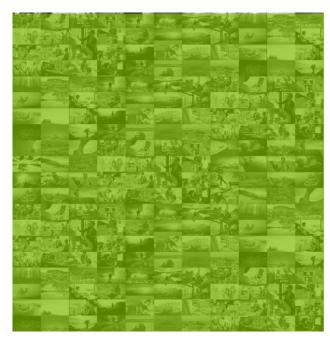


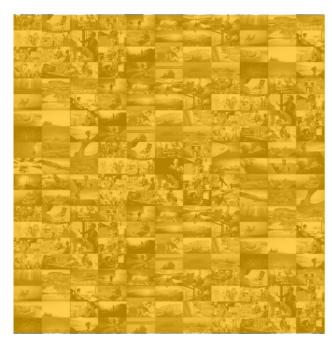
#### Microsoft mission

Empower every person and every organization on the planet to achieve more









Our industry does not respect tradition.
It only respects innovation.

Satya Nadella CEO, Microsoft



# THE DISRUPTIVE DIGITAL REVOLUTION

Daqing Lee Info Trek



**UBER** 

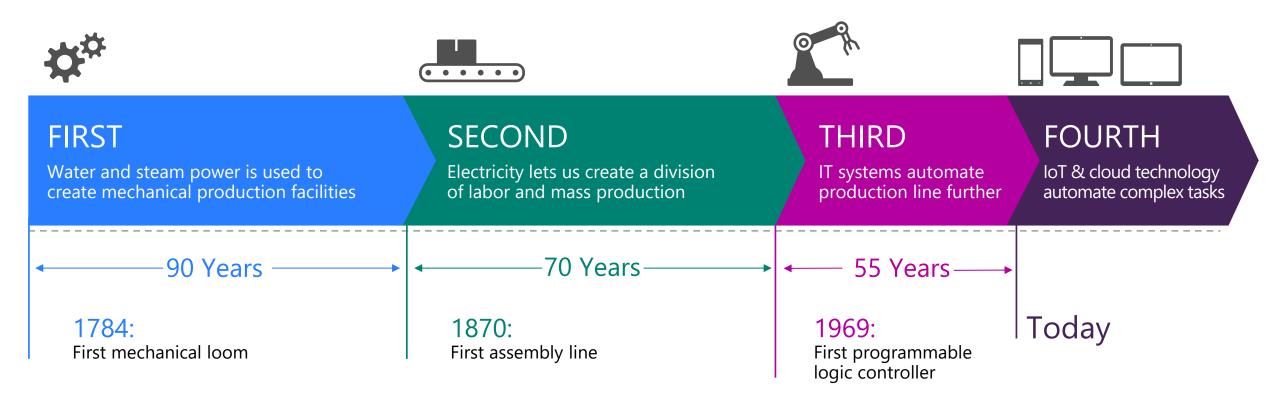








#### Industrial Revolutions

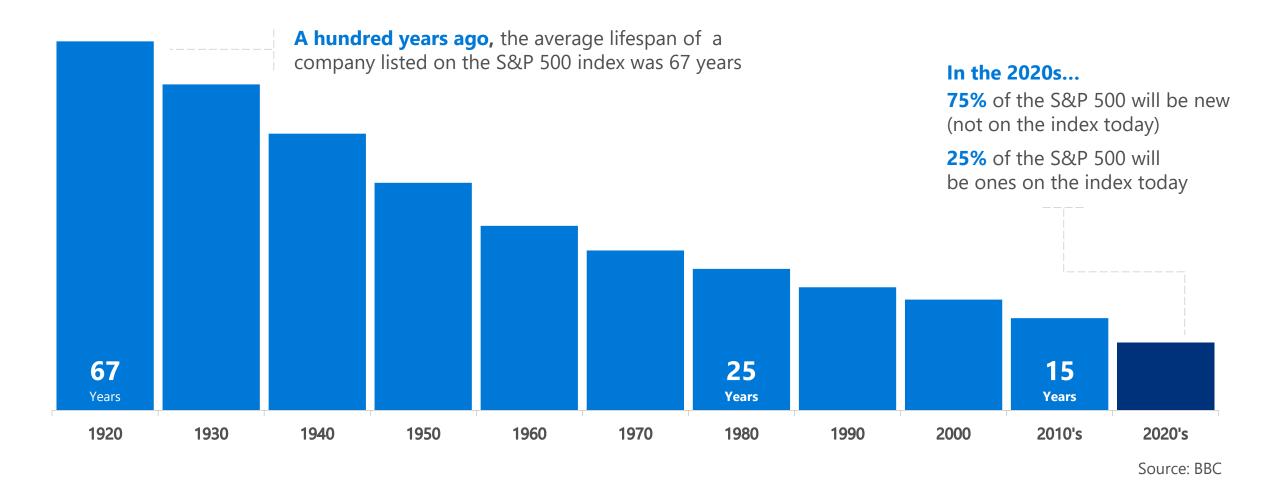




#### The Fourth Industrial Revolution

- Physical: Autonomous vehicles, robotics, 3D printing, new materials
- Biological: Genetic diagnostics, treatment, engineering
- Digital: IoT, Blockchain, disruptive business models

### The time to adapt to disruptions is shrinking





### No matter your industry, technologies can help you stay ahead



#### **Retail & Tourism**

- Real Time Offers
   & Personalized
   Services
- Demand Forecasting
- Sentiment Analysis



#### Manufacturing

- Manufacturing Ops
- Connected Cars



#### **Financial Services**

- Customer Experience
- Risk Assessment



#### Health

- Remote Health Monitoring
- Population Health Management

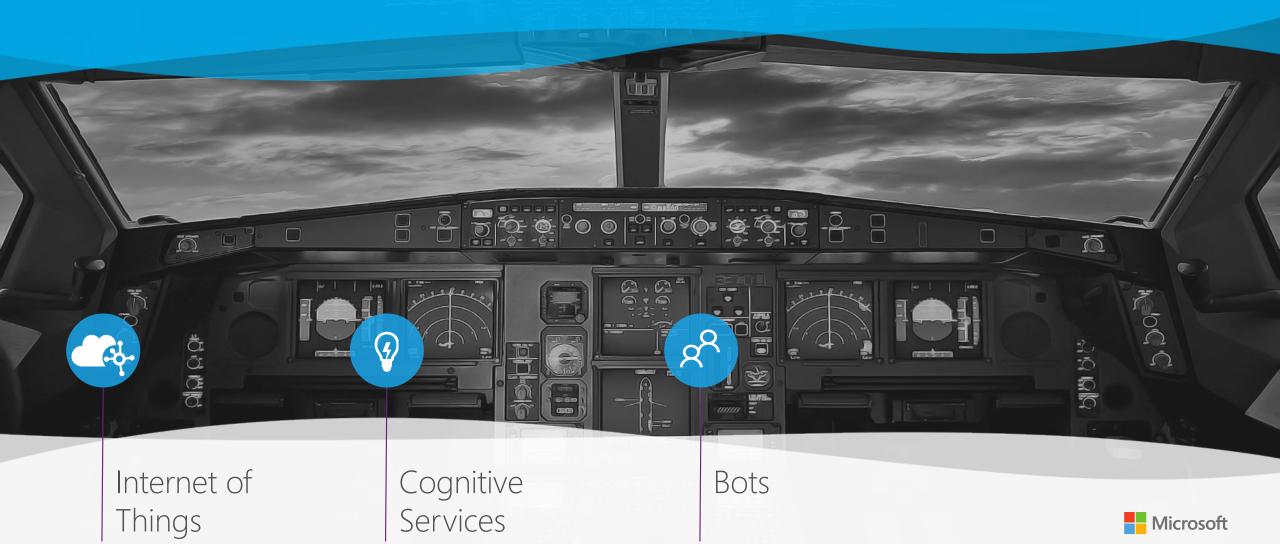


#### Government

- Smart Buildings
- Transit & Traffic
   Optimization

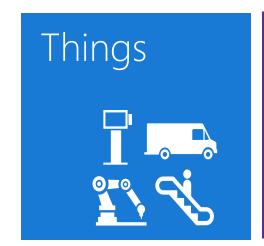


# Enabling Technologies



## Internet of Things





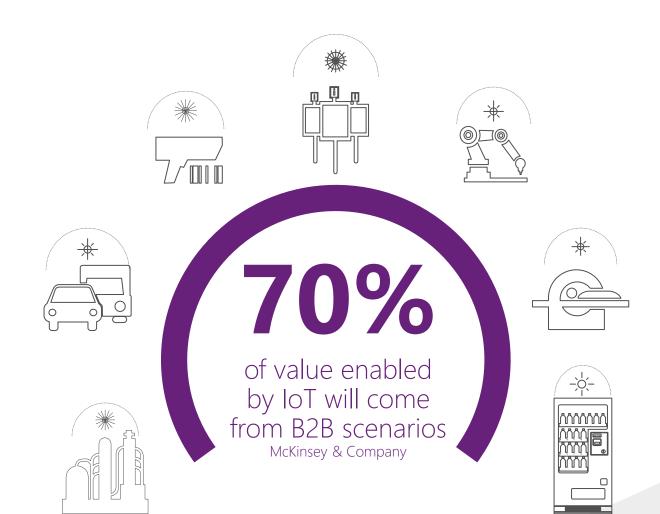








## Internet of Things opportunity



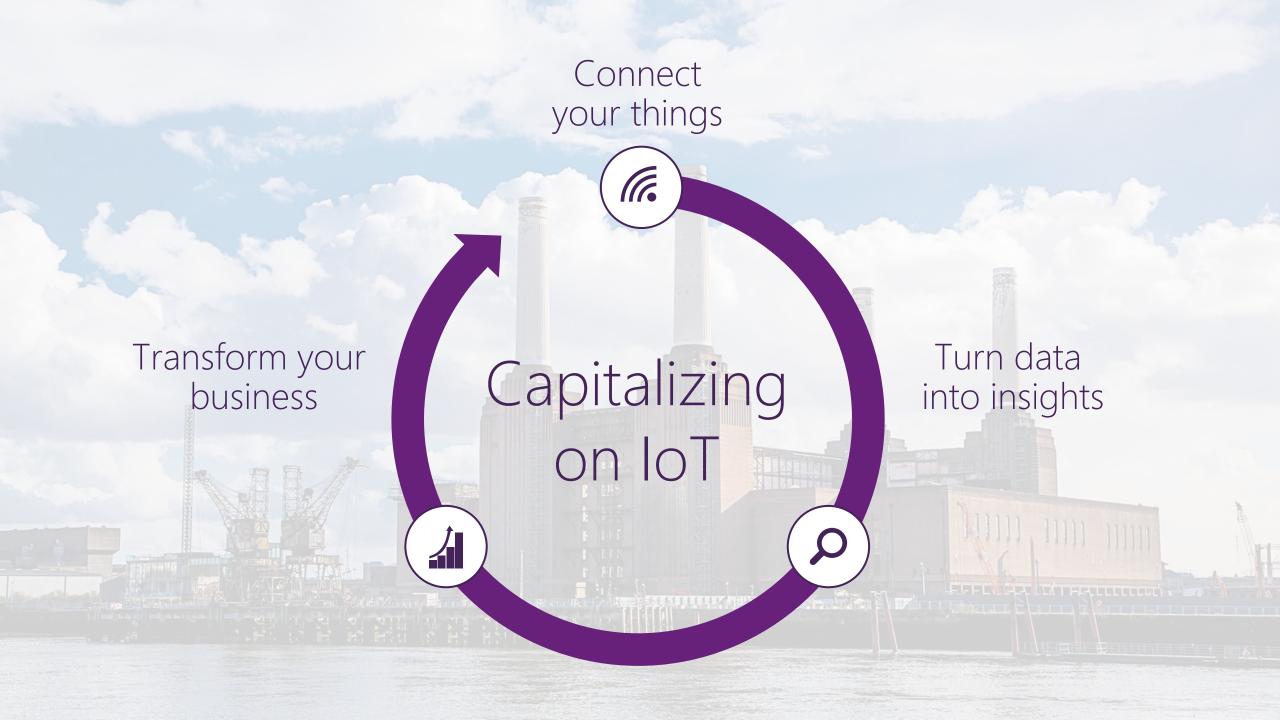
## 25 billion

Connected "things" by 2020

—Gartner

\$1.7 trillion

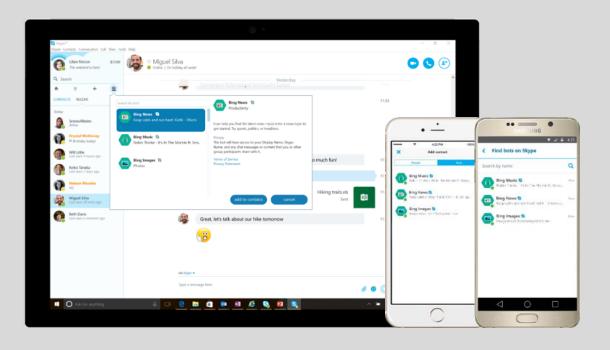
Market for IoT by 2020
—IDC



# ARTIFICIAL INTELLIGENCE

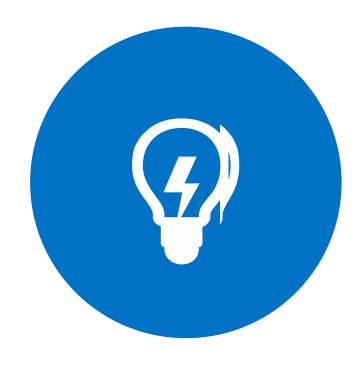


# Conversations as a Platform



Humans | Digital Agents | Bots

# Cognitive Services



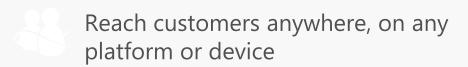
## Cognitive Services

Vision	Speech	Language	Knowledge	<b>Search Search</b>
Computer vision Face	Speaker recognition  Speech	Text analysis  Bing speller	Academic knowledge  Entity linking services	Bing search API  Bing image search API
Video	Custom Recognition	Web language model  Linguistic analysis  Language understanding  Translator	Knowledge exploration service  Recommendations	Bing video search API  Bing news search API  Bing auto suggestions API

## Bots



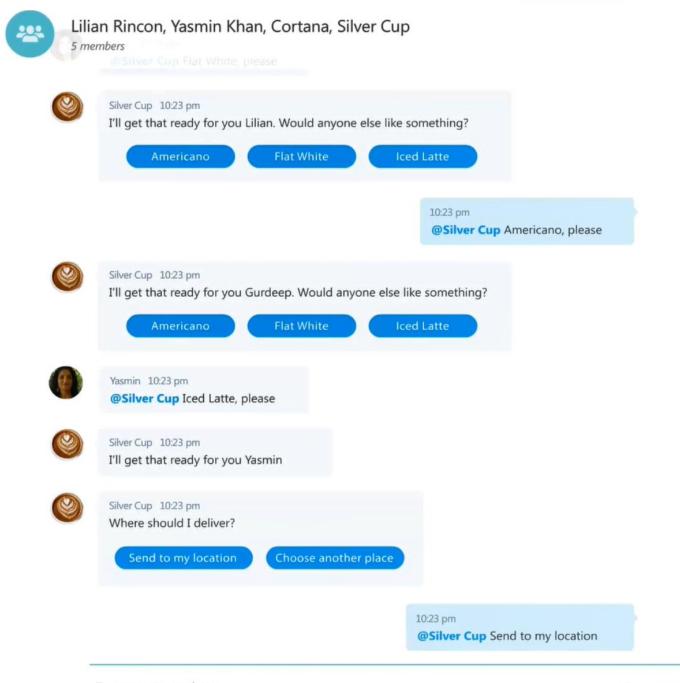
#### Bots represent a new channel for businesses



Engage with customers in a natural way; conversationally and in context

Expose and monetize your products & services in messaging platforms

Improve customer experience and reduce the need for human assistance







# Conversation as a Platform



